

# THE PRACTICE OWNER'S CHECKLIST

GO THROUGH ALL 9 POINTS  
THE CHECKLIST TO SEE YOUR  
SCORE OUT OF 9. FROM HERE YOU  
CAN IDENTIFY WHERE THERE ARE  
GAPS AND OPPORTUNITIES TO  
IMPROVE YOUR HEALTHCARE  
BUSINESS' RETENTION.





# CONCLUSION

Now that you've gone through the Patient Management Framework, how important do you think it will be to focus a lot more of your time and resources on this area in the next 90 days?

**Not  
Really**

**Somewhat**

**Important**

**Critical**



**HOW DID YOU SCORE?  
TALLY UP YOUR YES'S HERE:**

**/ 9**